



救世軍 港澳軍區
The Salvation Army
Hong Kong and Macau Command

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HRD.recruit@hkm.salvationarmy.org

The Salvation Army is an international Christian church and charity working in 132 countries and areas and has been serving Hong Kong for over 90 years providing an extensive range of services which spans educational, social as well as Christian. We are called to preach the gospel of Jesus Christ. We are dedicated to supporting the people in need in Hong Kong, Macau and Mainland China without discrimination; and strive to respond to local needs, emergencies and disasters with the love of God.

We are now inviting high caliber professionals to apply for the following position:

Sales Manager
Recycling Programme
(Reference No.: SM/RP/03-22)

RESPONSIBILITIES

- To be responsible for all sales revenue, surplus, and costs of the sales functions being assigned, and reach their KPI targets
- To assist Senior Manager in all aspects and operations of the Retails Team which include but not limited to people management, store operations, merchandising, customer relationship management, budgeting, planning, monitoring, analysis and reporting
- To initiate development & implementation of retail strategies & action plans at operational level
- To lead new store opening & renovation projects
- To review & update the Operations Manual including all guidelines & procedures
- To handle customer complaints
- To assure the completeness and well organization of the documentation for Retails Team.
- Perform other legitimate duties as assigned by the superiors

REQUIREMENTS

- An understanding of the Christian faith, values and ethos of The Salvation Army
- Degree in Retail/ Marketing/ Supply Chain Management or equivalent
- At least 5 years' relevant experience in retails field of which 2 years should be at management level. Experience in multi-national company related to retail industry is preferred
- Good understanding of retail sector and on-line sales is an advantage
- Initiative, well-organized, responsible, detail-minded, strong sense of commitment and able to work under pressure
- Excellent leadership, analytical, people management & staff development skills
- Strong communication, presentation and interpersonal skills with passion in retail
- Immediate available is preferred

Application Procedure

Please apply with full resume, stating clearly current and expected salary, to the **Acting Human Resources Director, The Salvation Army Hong Kong and Macau Command, 6/F Human Resources Department, 11 Wing Sing Lane, Yaumatei, Kowloon** by quoting reference number **(SM/RP/03-22)** on the envelope or email to hrd.recruit@hkm.salvationarmy.org

All information provided will be treated in strictest confidence & used for recruitment purpose only. Applicants not contacted within 3 months may consider their applications unsuccessful. All unsuccessful applications will be kept for a period of no longer than two years after completion of the recruitment exercise.